

SPECIAL OFFER FOR EXPATRIATES

FREE: Cultural Awareness Learning program combined with Home Finding

We are pleased to offer our Cultural Awareness Learning program free of charge whenever you choose our company as your Home Finding agent.

Both services are essential to a successful transition to Thailand. We have a long tradition of servicing expatriates with a wide range of relocation services, including Home Finding and Cultural Awareness orientation.

Kindly contact one of our staff at 66(0) 2653 0805, or email

property@pacificorientation.com

Please see the details below.

Terms & Conditions

1. Choose Pacific Orientation Relocation Services as your Home Finding agent.
2. The Offer is valid once you have booked your housing through our company.
3. The Offer is applicable to maximum two members of your household.
4. The Offer is valid until December 31, 2008.

Details of Services

Cultural Awareness Learning Program

Program Outline

0830hrs – 9000hrs

0900hrs – 1030hrs

1030hrs – 1045hrs

1045hrs – 1130hrs

1130hrs – 1230hrs

1230hrs – 1400hrs

Program Registration

Top-to-Toe – A session discussing and exploring Thai personality and ‘ways of thinking’. This is done by focusing on the human body, starting at the head and working down to the feet. It uses the different parts of the body to explain some of the behavioral norms and expectations and understandings of the typical Thai person

Coffee/Refreshment Break

House/Home – A session discussing and exploring the Thai house and home. An exploration of traditional norms and practices – what you can expect, what you should do and what you shouldn’t. It works through the house, and moves over into an understanding of religious practices.

Outside the Home - A session discussing and exploring practices/norms outside the home. There is a session on working in an office, and about social interactions and expectations when eating out. There is special section relating to the issue of the social behavior, which includes some warnings relating to legalities and what to look out for.

Lunch with the opportunity for more Q&A.

The Home Finding Program

- **Housing Requirements - Discussion and Questionnaire**
- **Selection of Properties**
- **Accompanied Home Viewing**
- **Negotiations with Landlord**
- **Finalize Lease Agreement and Liaison Advance Payments**
- **Move-in Inspection**

The objective of our Home Finding program is to fast and efficiently secure a suitable home at the right price and in the right location, and is based on input from both you and your company, such as budget, location, and which type of housing is required. We maintain an up-to-date housing database, and are dedicated to our customers to get the best value for their housing budget.

- The process starts with a discussion of your housing needs. Our questionnaire will guide you to make the right choices.
- Based on this we carry out an in-depth analysis of possible appropriate housing and the most suitable areas to live in. We present you with a preliminary housing list and a visit program.
- In the days prior to the your visit, we personally view and select the most appropriate housing, which match your accommodation needs with the homes currently available on the market. The final housing list is then presented to you.
- We make all the appointments and preparations for showing prospective homes, and accompany you during the entire Home Finding. We would recommend spacing the Home Finding over a maximum of one week.
- When you are ready to make a commitment – usually after a second viewing - we prepare the ‘letter of intent’ to the landlord, and initiate the negotiations of your specific requirements for the home and the lease agreement.
- At this point you may have to pay a holding deposit to secure the lease; however, this is not always required.
- Concerning the lease agreement, we would offer our full support with explanation and understanding of the terms of the lease, and assist you with finalizing the lease for your approval.
- Upon signing the lease agreement you will have to pay the security deposit and advance rent. From this point on until you move in, we continue to follow up with the landlord to finalize all your requests.
- While you are taking possession of your new home we arrange a walk through jointly with the landlord and you to inspect the facilities and make the inventory inspection report, which includes ensuring that all utilities are connected.